# THE "GO-TO" GUIDE

# HOW TO GET STARTED WITH TRAFFIC FACTORY

- Welcome to our ad network -



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# PART 1

# **NEW ACCOUNT SETUP**

#### Welcome to the Traffic Factory network!

In the first part of this guide we'll show you how to setup your brand new account and make sure that you are all set to start your advertising campaigns correctly.

#### We shall cover:

- SETTING UP THE 2 STEP SECURITY VERIFICATION SYSTEM
- FINALISING YOUR IMPORTANT ACCOUNT INFORMATION
- COMPLETING YOUR COMPANY & BILLING INFORMATION
- ADDING FUNDS TO YOUR ACCOUNT

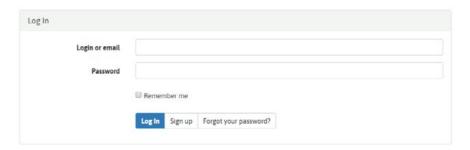




## PART 1.1- SETTING UP YOUR NEW TRAFFIC FACTORY ACCOUNT

After having been granted an advertiser account, your first steps will be to login.

Go to Traffic Factory and click "LOG IN" at the top of the screen.



Enter your email address and password (If you have forgotten your password, click "Forgot your Password" and follow the prompts to reinitialise that).

Once you have logged in, you will be asked to set up our 2 STEP SECURITY VERIFICATION FEATURE.

This feature allows you to secure your account by adding an extra layer of security other than just your password. The two methods available are:

- SMS
- TOTP COMPLIANT SOFTWARE

#### If you choose SMS:

Please enter your mobile telephone number.

Once entered, a verification code will be sent for you to fill in the field.

#### If you choose TOTP:

To begin, please install a TOTP compliant software from the list beneath to your **SMARTPHONE**.

- Google Authenticator (Android / iOS)
- Authy (Android)
- TOTP Authenticator (Android)
- andOTP (Android)
- Microsoft Authenticator (Android / iOS)
- OTPAuth (iOS)
- OTP Auth (iOS)
- FreeOTP (iOS)
- Duo (iOS)
- Authenticator (iOS)
- 2FAS Autch (iOS)



Once the software has been installed, scan the QR CODE shown. The software will automatically create a link with Traffic Factory. A code will be generated in the future which you will have to fill into the field upon each login.

nable	×
four validation code	
	Submit Concel

#### Tip: Please note that you will be able to change your 2 Step verification method within your account at anytime.

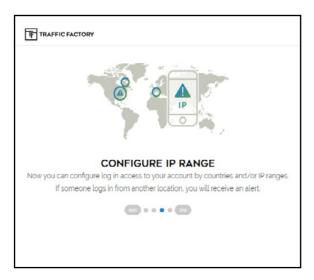
You will now be prompted to choose a USERNAME for the account.

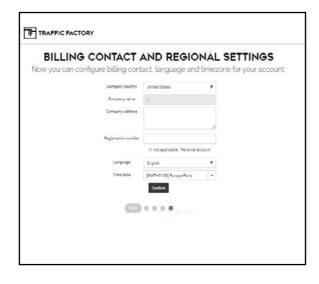


You will then be asked to "CONFIGURE IP RANGE".

This is to allow you to choose a set range of IPs that can only access your account.

We would recommend that you do **not** setup this feature if you will be logging into your account **whilst travelling.** 





Finally, you will be asked to complete your **CONTACT & BILLING INFORMATION**. Enter all the information as required.

- \* If you are based from outside EUROPE, check "NOT APPLICABLE / PERSONAL ACCOUNT" when asked for a VAT number.
- \*If you do not have a registration number, check "NOT APPLICABLE / PERSONAL ACCOUNT".
- \*It is your responsibility to make sure that your COMPANY NAME / PERSONAL NAME registered within your account matches that of your payment information. PAYMENTS WILL OTHERWISE BE REJECTED.
- \*Please note that from 04/01/2018, all invoices sent to European customers without a valid VAT number will be issued with the standard VAT rate applicable to the customer's country.

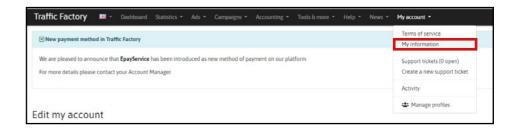
CONGRATULATIONS - You now have access to Traffic Factory's powerful platform.



#### PART 1.2 - COMPLETING YOUR COMPANY & BILLING INFORMATION

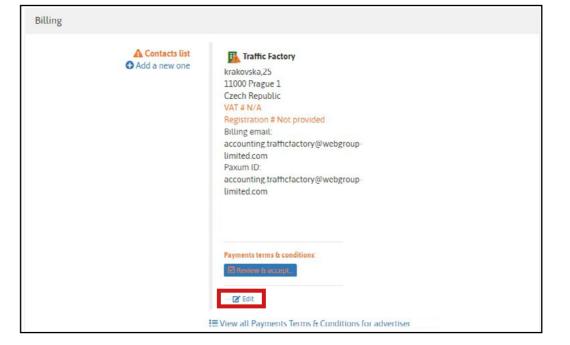
To be able to add funds to your new Traffic Factory account, you will have to make sure that **ALL** your **COMPANY & BILLING INFORMATION** is complete.

At the top of the account dashboard, click on MY ACCOUNT - MY INFORMATION



In the next window, you will see several sections.

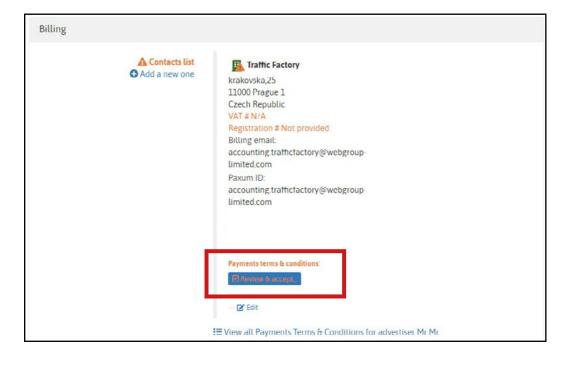
Go to **BILLING** on the right of the screen and verify that the information stated is correct. If you need to change any information, click on **EDIT** at the bottom of the **BILLING SECTION**.



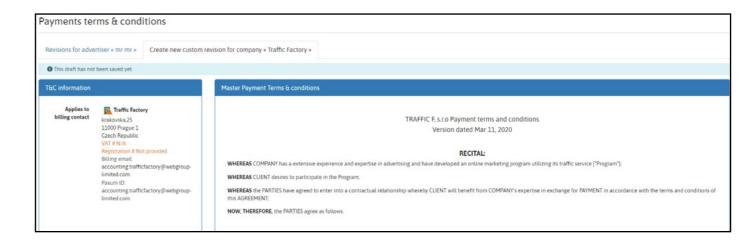
Make the necessary changes and then click Submit

Edit billing contact	'EXAMPLE' ×
Company name	YOUR COMPANY NAME
Company address	YOUR COMPANY ADDRESS
Company country	United States ▼
Registration number	YOUR REGISTRATION NUMBER
	■ Not applicable / Personal account
Billing email	YOUR BILLING EMAIL  We will use the account email address if this one is not provided.
Paxum ID	YOUR PAXUM ID
Wire ID	YOUR WIRE ID
	Submit Cancel

Once your **COMPANY & BILLING INFORMATION** has been completed, you will be asked to review and accept our **PAYMENT TERMS & CONDITIONS.** 

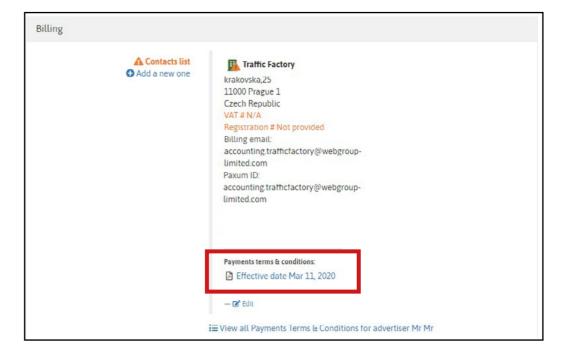


Click on **REVIEW & ACCEPT**, take the time to read our Terms and Conditions.



To accept, click on the ACCEPT TERMS & CONDITIONS OF PAYMENT at the bottom of the page.

A PDF copy can be downloaded but you will also find your contract at anytime within the **BILLING** section of your profile.





### PART 1.3 - HOW TO FUND YOUR ACCOUNT

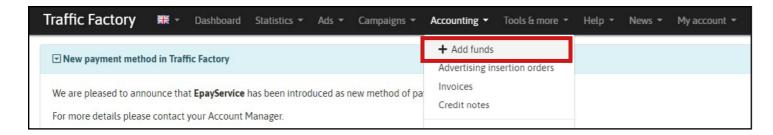
There are 5 methods of adding funds to your account. These are:

- WIRE TRANSFER
- PAXUM
- TRANSFERWISE
- VENDO (Credit Card)
- EPAYSERVICE

All new accounts will only be granted **WIRE TRANSFER**, <u>EPAYSERVICES</u>, TRANSFERWISE and <u>PAXUM</u> to begin. \*If you wish to use <u>VENDO</u>, please contact your <u>Account Manager</u>.

Adding funds is simple!

Go to **ACCOUNTING** at the top of the dashboard and then click **ADD FUNDS**.



The next window that opens will allow you to fill in your payment parameters.

Please select:

- PAYMENT PREFERENCE TYPE
(Paxum or Wire or ePayService or Transferwise)

- CURRENCY
- AMOUNT

In the **USER** section, select the account that is sending the payment.

If you have a **PROOF OF PAYMENT**, this can be uploaded in the **PAYMENT PROOF** section.



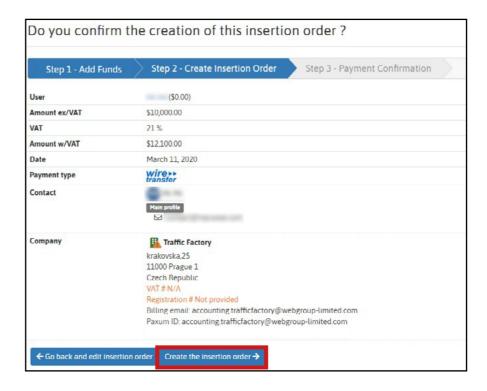
Once finished, click on **SAVE**.

The next step will ask you to verify and confirm your payment details. This will create an **INSERTION ORDER** for your payment records.

Once verified, click CREATE AN INSERTION ORDER.

The next window confirms the creation of the INSERTION ORDER.

A unique INSERTION ORDER NUMBER has been created.

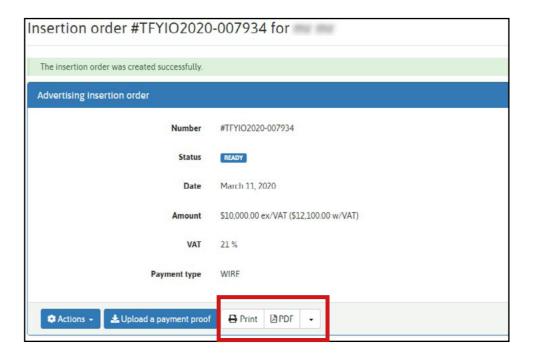


**Tip:** Make sure to reference/ indicate this unique number within the notes of your payment method when sending funds to Traffic Factory.

Open the PDF of the **INSERTION ORDER** shown to the right.

On the last page will be the relevant banking information to transfer your payment to us.

Any problems? Contact your ACCOUNT MANAGER.



# PART 2

# MY FIRST ADVERTISING CAMPAIGN

This second part of our guide will introduce you to creating and getting your campaign underway.

#### We shall cover:

- THE DIFFERENT AD SPOTS FOR A CAMPAIGN
- CREATING A CAMPAIGN
- THE DIFFERENT TARGETS AVAILABLE
- SETTING UP YOUR TARGETS
- BID PLACEMENT
- UPLOADING YOUR BANNER/ CREATIVE
- LINKING YOUR BANNER CREATIVE TO YOUR CAMPAIGN





## PART 2.1 - HOW TO CREATE A CAMPAIGN

The AD SPOTS available at Traffic Factory are shown below.

Tip: Please note that not all AD SPOTS are available on ALL DEVICES.

Make sure to adapt your campaign to the AD SPOT being used.

#### AD PLACEMENTS

Our ad placements and ad rules are made to provide an optimal user experience. All comply and are up to date with the industry's new advertising rules.

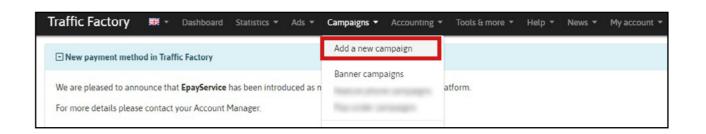
- · 5 ad placements available
- 88% Mobile & Tablet traffic
- 12% Desktop traffic





#### **CREATING A CAMPAIGN**

Click CAMPAIGNS at the top of the dashboard and then select ADD A NEW CAMPAIGN.



The **ADD A NEW CAMPAIGN** page will open.

To begin, choose the **CAMPAIGN TYPE** 

- HORIZONTAL
- MOBILE RECTANGLE
- NATIVE
- SQUARE
- PRE-ROLL
- Name your CAMPAIGN
- Select the BIDDING TYPE for the campaign (CPC or CPM)
- Add the URL that will be used for the campaign (The webpage that the users are directed to)
- (OPTIONAL) Enter your DAILY MAX spend for the campaign
- (OPTIONAL) Enter your TOTAL MAX spend for the campaign
- (OPTIONAL) FIX START & STOP DAYS Allows you to select the days for which you wish the campaign to run.
- (OPTIONAL) FIX START & STOP TIME Allows you to select the hours of the day for which you wish the campaign to run.
- CAMPAIGN FLAG Pre-select the main category to be targeted.
- IS RON (RUN OF NETWORK) CAMPAIGN DISABLED, ENABLED or ENABLED BUT CAMPAIGN STILL USES BID SYSTEM Will your campaign been run across the entirety of the Traffic Factory network?
- (CPM ONLY) IMPRESSION OPTIONS Select the frequency cap that a banner can be shown to a unique user. 8hrs will be selected by default.
- (CPM ONLY) REIMPRESSION OPTIONS Select the number of reimpressions of your CPM CAMPAIGN. A discounted rate for the reimpressions can be manually selected.



Once the initial parameters have been selected, click **SAVE** at the bottom of the page. **A CONFIRMATION SCREEN** will confirm your **CAMPAIGN** setup.

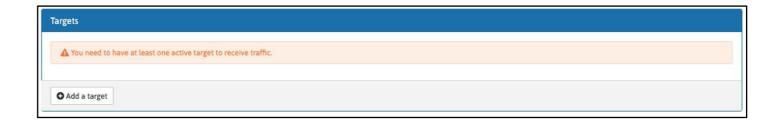


#### PART 2.2 - HOW TO SET YOUR CAMPAIGN TARGET(S)

#### **TARGETS**

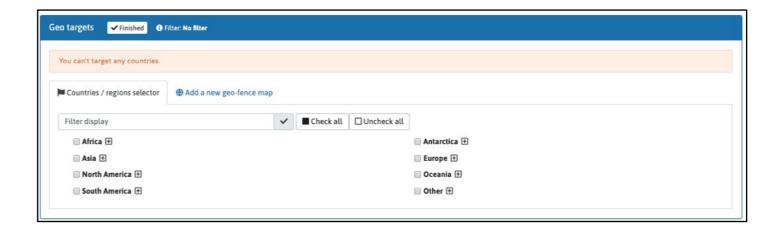
At the top of the screen in **RED**, you will be asked to select at least one active target to your campaign. Go midway down the page where you will see the **TARGET** section.

Select ADD A TARGET.



#### Create a TARGET NAME.

Select the COUNTRIES/ CONTINENTS that you wish to target.

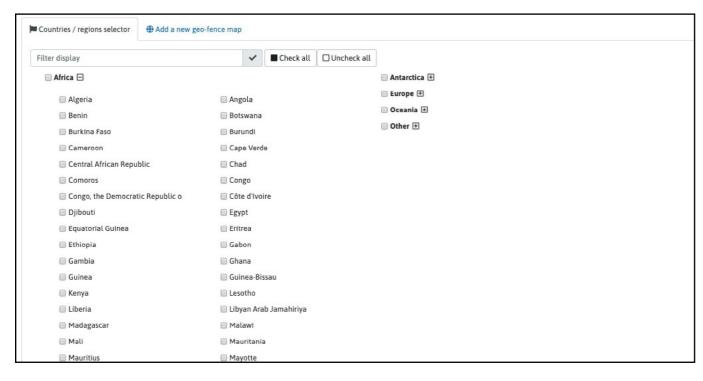


#### Tip:

If you click on the + a list of countries will open in order for you to select.

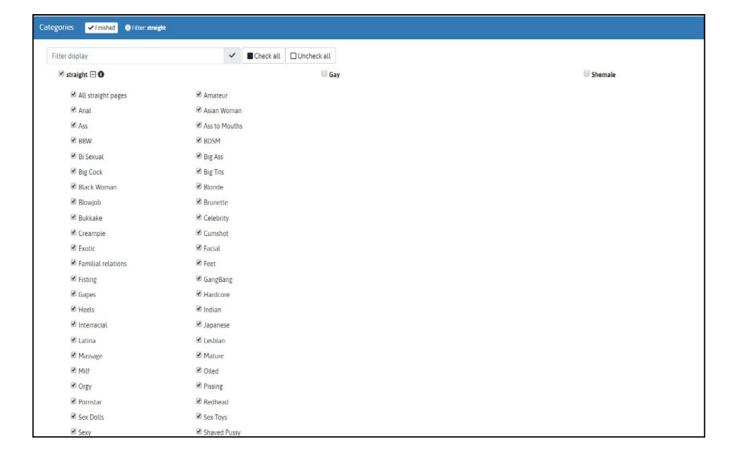
#### ADD A NEW GEO-FENCE MAP - This is ONLY AVAILABLE TO LOCAL OFFERS.

Contact your <u>ACCOUNT MANAGER</u> for further information.



Next, select the **DEVICE(S)** that are to be targeted.

Then, select your CATEGORY TARGET(S).



#### **BID PLACEMENT**

Now select your **BID** 

Bid (CPM)					
	Bid (CPM) [\$] Min. 0.0050 \$	0.15	0.15		

Use either the slider, the arrows or manually enter your bid amount.

#### **ALL READY?**

SAVE your campaign.

#### **IMPORTANT:**

Pre-roll has no system to slow down the traffic speed once your maximum budget approaches. Please keep in mind that your campaign may spend more than your budget allocation and we do not recommend that you run with a very small budget setting if your target country has a large amount of traffic or if you have selected multiple countries. We strongly suggest that you should get in touch with your Account Manager before activating your pre-roll campaign to make sure that your campaign setting is appropriate or not.



## PART 2.3 - HOW TO UPLOAD YOUR CAMPAIGN CREATIVE/ BANNER

#### **BANNERS / CREATIVES**

The final part to creating your first campaign will be to set the banner(s) / creative(s) that will be used.

Here is a recap of the different AD SPOTS and BANNER DIMENSIONS used at Traffic Factory.

#### AD PLACEMENTS

Our ad placements and ad rules are made to provide an optimal user experience. All comply and are up to date with the industry's new advertising rules.

- 5 ad placements available
- 88% Mobile & Tablet traffic
- 12% Desktop traffic





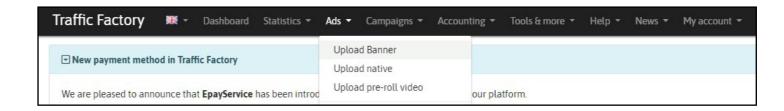
Before uploading your file(s), make sure that you are aware of our rules:

#### BANNER ADS GUIDE BANNER GUIDE

To add a banner to your campaign you will first need to **UPLOAD THE BANNER** to the network and then **LINK THE BANNER** to the campaign.

#### **UPLOAD A BANNER / CREATIVE**

Go to ADS at the top of the dashboard.



PLEASE NOTE: BANNERS do not become ACTIVE until they are:

- 1. LINKED TO A CAMPAIGN
- 2. ACCEPTED BY OUR REVIEW TEAM

**UPLOAD BANNER - STEP 1** 

Add a **NAME** to you banner.

Click on **SELECT FILE** and then choose your file from your device.

Have several banners? Click on **ADD UPLOAD FIELD** and another window will open to name and select other files. You may add as many as you wish.

If you wish for your banner to be identified by its language, make sure to select the appropriate language. This will allow our platform to select the best possible banner to serve in the language of the user's browser.

Upload banners					
"Footer" for Desktop & Tablet has been renamed in "Horizontal"					
Upload banners					
Status promis					
♥ The best ratio between quality and size of your banner can help with performance					
Name No language set ▼ 🖼	Select file Save				
Actions • Add upload field Sore					

Once the file(s) selected, **SAVE** them. This uploads them to our server. If there is an error with your banner, a message will be shown.

• File "Screenshot 2019-11-07 at 14.37.52 png" have bad dimensions (Ratios: 180x1030, 928x244, 338x235, 88x31, 120x60, 234x60, 300x100).					
Screenshot 2019-11-07 a		Select file Save			
Actions	Save				

Any problems? Contact your **ACCOUNT MANAGER** 

Once you have successfully uploaded the banner you will be shown a message asking you to now **LINK YOUR BANNER FOR REVIEW.** 

#### **UPLOAD NATIVE**

NATIVE Banners include both a thumbnail and a short video of up to 9 seconds.

**PLEASE NOTE**: BANNERS do not become ACTIVE until they are:

- 1. LINKED TO A CAMPAIGN
- 2. ACCEPTED BY OUR REVIEW TEAM

#### **UPLOAD NATIVE - STEP 1**

Add a **NAME** to you banner, followed by a **TITLE** and the **BRAND** or **CHANNEL NAME**.

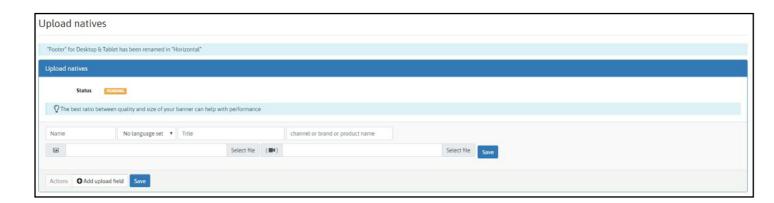
You will then need to add both a **THUMBNAIL** file and a **VIDEO** file.

For each of these:

Click on **SELECT FILE** and then choose your file from your device.

Have several banners? Click on **ADD UPLOAD FIELD** and another window will open to name and select other files. You may add as many as you wish.

If you wish for your banner to be identified by its language, make sure to select the appropriate language. This will allow our platform to select the best possible banner to serve in the language of the user's browser.



Once the file(s) selected, **SAVE** them. This uploads them to our server. If there is an error with your banner, a message will be shown.

File "Screenshot 201	9-11-07 at 14.37.52.png* have bad dim	ensions (Ratios : 180x1030, 928x244, 338x235, 88x3	(31, 120x60, 234x60, 300x100).	
Screenshot 2019-11-07 a	4	Select file	Save	
Actions • Add upload f	Save Save			

#### Any problems? Contact your ACCOUNT MANAGER

Once you have successfully uploaded the banner you will be shown a message asking you to now LINK YOUR BANNER FOR REVIEW.

#### **UPLOAD A PRE ROLL**

PRE ROLL Videos are short video promotions played before a user watches a selected video. The user has the option to skip the PRE ROLL video after 5-6 seconds of play so make sure to get as much information within those first few seconds.

**PLEASE NOTE**: VIDEOS do not become ACTIVE until they are:

- 1. LINKED TO A CAMPAIGN
- 2. ACCEPTED BY OUR REVIEW TEAM

#### **UPLOAD PRE ROLL - STEP 1**

Create a NAME for the Video, you can then select the language of the video. Click on **SELECT FILE** and then choose your file from your device.

Have several videos? Click on **ADD UPLOAD FIELD** and another window will open to name and select other files. You may add as many as you wish.

If you wish for your video to be identified by its language, make sure to select the appropriate language. This will allow our platform to select the best possible video to serve in the language of the user's browser.

Upload videos					
"Footer" for Desktop & Tablet has been renamed in "Horizontal"					
Upload videos					
Status Resource					
The best ratio between quality and size of your banner can help with performance					
♥ The domain name of your main URL is displayed throughout the ad and remains clickable even after, in the top right corner of the player.					
🖓 If your domain name is unattractive you can setup an alternate domain name to display.					
⚠ Choose your alternate domain name wisely, since you won't be able to edit it afterwards. Please note that alternate domain will be subject to approval after submission.					
Name No language set ▼ Alternate domain name (optional) ■ Select file Save					
Actions • Add upload field Save					

Once the file(s) selected, **SAVE** them. This uploads them to our server. If there is an error with your pre roll, a message will be shown.

#### Any problems? Contact your ACCOUNT MANAGER

Once you have successfully uploaded the video you will be shown a message asking you to now **LINK YOUR VIDEO FOR REVIEW.** 

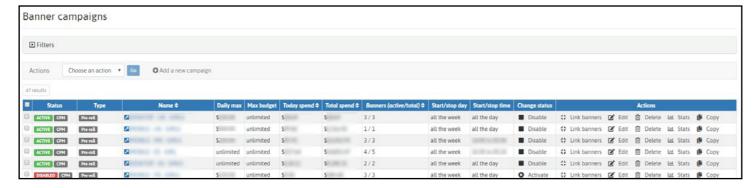
#### LINKING YOUR BANNER CREATIVE TO YOUR CAMPAIGN

#### Tip:

When you want to link a banner(s) or a video(s) to a campaign, **keep in mind that only banners or videos that fit the required format(s) of the campaign will be displayed**. For example, if you want to link a banner to a Horizontal Campaign, only Horizontal banners will be shown. So if you do not see a banner in the list, this is due to that type of banner not fitting with the particular campaign.

#### Step 1:

Choose the campaign in your list that requires to have a banner(s) or a video(s) linked. You can also add multiple banners or videos to a campaign that already has a banner(s) / video(s) linked. A campaign can have from 1 to 50 banner(s) or video(s) linked to it.



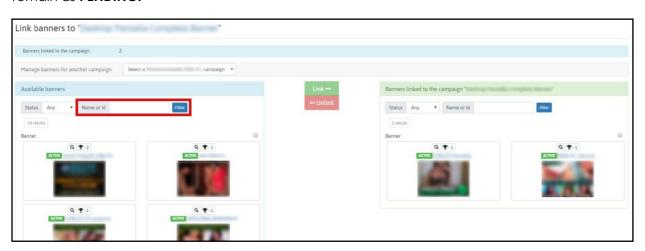
#### Step 2:

Inside the campaign you have a section called **LINKED BANNERS** (below targets) where you will find **LINK BANNERS** button. Click on it to open your banner or video list.

Name	Banner type	Status	Bid (CPM)	Bid efficiency	Filters	Actions
Ф 1461579	Mobile rectangle	A ACTIVE ?	Z,	© Est. daily imp: N/A  Yesterday's imp.: ()  Pos 3: N/A  Pos 3: N/A  Pos 3: N/A  Pos 4: N/A	Geo targets Thailand Devices Any (Mobile & Tablet) Categories Straight	L≝ Stats 🗭 Edit 🔳 Disable
◆ Add a target						
Linked banners						
<b>⊘</b> no result						

#### Step 3:

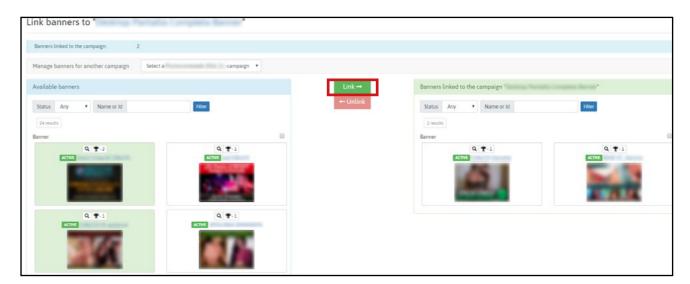
Select your banner(s) or video(s) listed to the left that you wish to use for the campaign, then click on the green button **Link**. You can select any type such as **ACTIVE** banner(s) or video(s) (Already reviewed & approved), but also **RESERVE** (Not yet reviewed). If your banner/video list is too large, you can easily retrieve any specific banner/video by searching with the banner/video name in the **filter banners** field. Once linked, **RESERVE** banner(s) / video(s) will be added to the review queue. Until banner(s) / video(s) are reviewed, they shall remain as **PENDING**.

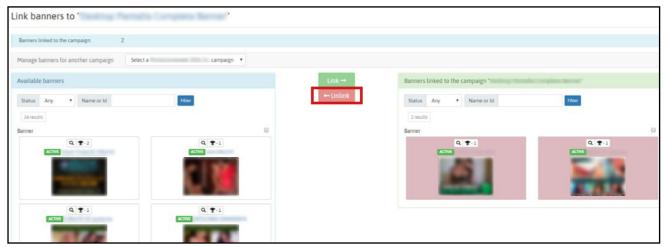


#### Tip:

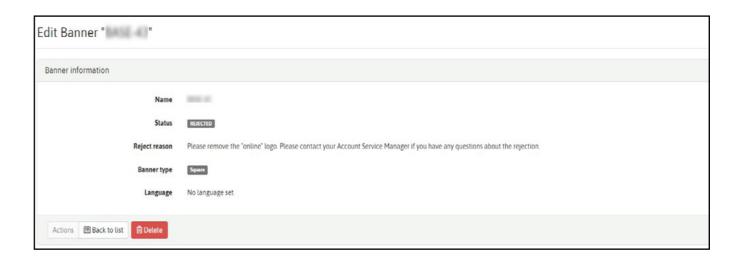
The review process should not exceed 24h during the week, and 72h if submitted just before or during the weekend.

Once reviewed, your banner(s) / video(s) will be marked with: **ACTIVE** status: your banner has been approved by our Review Team. **REJECTED** status: your banner has been rejected by our Review Team because it is not in accordance with our banners policy.





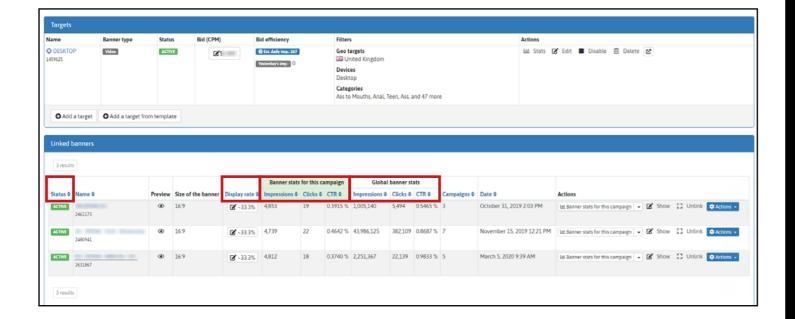
If your banner/video has been rejected by our Review Team, you can see why on the banner/video page, **Banner Information** section, then **Reject Reason**. If the reason for the rejection still appears unclear, please contact your ACCOUNT MANAGER.



#### Step 4:

Once approved: your banner(s) / video(s) will immediately start to receive traffic if they are linked to an **ACTIVE** campaign. Banner(s) / video(s) will only receive traffic once your campaign is activated if they were previously linked to an **INACTIVE** campaign.

If your **CPM campaign** has several banners / videos, they will receive traffic based on your display rate.



# PART 3

# **CAMPAIGN PARAMETERS**

In this third section we will show you how to change multiple campaign parameters to existing campaigns whilst also accessing your various statistics.





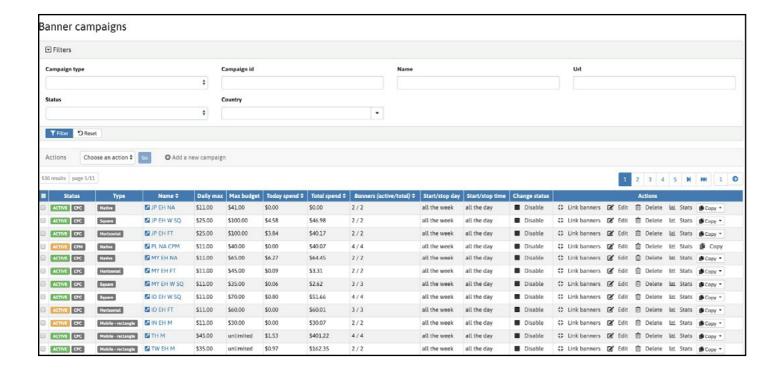
#### PART 3.1 - CAMPAIGN PARAMETERS

At anytime, you may change the parameters of your campaign. These changes can range from:

- BID
- TARGET(S)
- BANNER(S)
- BUDGET(S)
- DAYPARTING
- FREQUENCY (CPM ONLY)
- REIMPRESSION (CPM ONLY)
- CONVERT A CPC CAMPAIGN TO A CPM CAMPAIGN
- DISABLE/ PAUSE A CAMPAIGN

To make changes to a campaign:

#### Step 1: SELECT THE CAMPAIGN FROM YOUR BANNER CAMPAIGNS LIST



Click EDIT to the right of the campaign.

#### **Step 2: CAMPAIGN INFORMATION**

Click EDIT besides CAMPAIGN INFORMATION to change parameters such as:

- CAMPAIGN NAME
- URL
- DAILY MAX BUDGET
- CAMPAIGN MAX BUDGET
- DAYPARTING
- START/STOP HOURS
- FREQUENCY (CPM ONLY)
- REIMPRESSION (CPM ONLY)

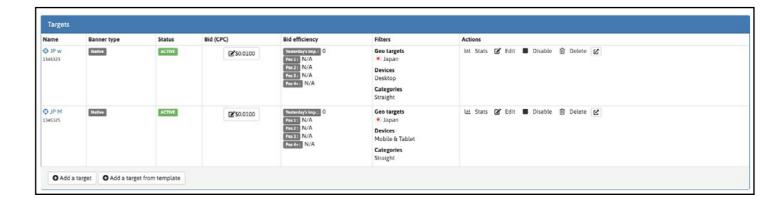
#### STEP 3: CAMPAIGN TARGET(S)

Click **EDIT** to the right of the **TARGET** chosen to change parameters such as:

- TARGET NAME
- BID
- COUNTRY/ CONTINENT/ GEO
- DEVICE(S)
- CATEGORIES

You may also ADD A TARGET or ADD A TARGET FROM TEMPLATE.

Once all changes have been made, remember to SAVE!





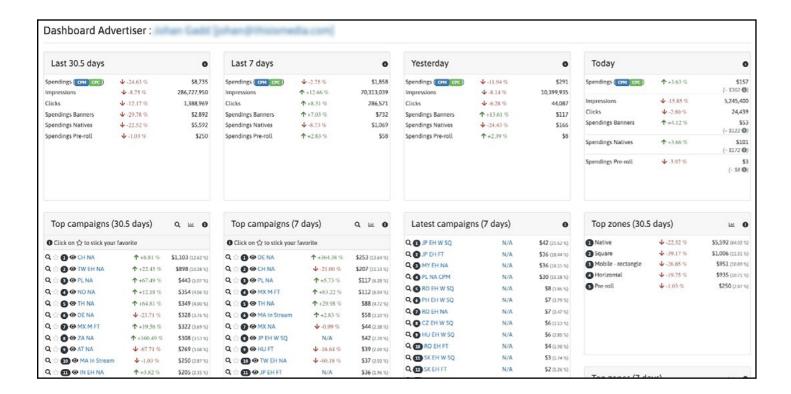
## PART 3.2 - HOW TO ACCESS YOUR STATISTICS

Your **STATISTICS** are shown in **TWO** different areas of the platform.

#### 1 - ADVERTISER DASHBOARD

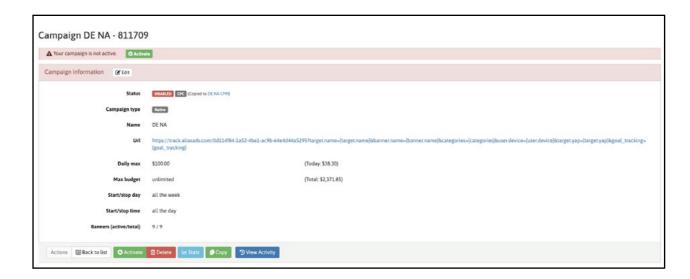
Upon login, the ADVERTISER DASHBOARD gives the advertiser a range of different statistics. These include:

- IMPRESSIONS (4 DIFFERENT TIME PERIODS)
- CLICKS (4 DIFFERENT TIME PERIODS)
- SPENDINGS BANNERS, NATIVES + PRE-ROLL (4 DIFFERENT TIME PERIODS)
- TOP CAMPAIGNS (2 DIFFERENT TIME PERIODS)
- TOP AD ZONES (2 DIFFERENT TIME PERIODS)
- TOP COUNTRIES (2 DIFFERENT TIME PERIODS)
- TOP DEVICES (4 DIFFERENT TIME PERIODS)



#### 2 - CAMPAIGN STATISTICS

Select & Open a CAMPAIGN. Click the blue STATS button.



Statistics for the campaign are shown where the advertiser can select different days and periods of time.



# PART 4 USEFUL INFORMATION





## PART 4: USEFUL INFORMATION

#### 4.1 - ADVERTISING SPOT TYPES

#### **AD PLACEMENTS**

Our ad placements and ad rules are made to provide an optimal user experience. All comply and are up to date with the industry's new advertising rules.

- 5 ad placements available
- 88% Mobile & Tablet traffic
- 12% Desktop traffic





#### 4.2 - CREATIVE/ BANNER RULES

For further information **CLICK HERE** 

#### 4.3 - OUR TERMS OF SERVICE

Our Terms of Service can be found **HERE** 

#### 4.4 - CONTACT INFORMATION

If there is anything that you are unsure of or if you require further information, please feel free to contact your Account Manager or another member of the Traffic Factory Team.

Contact information can be found **HERE** 

# PART 5 GLOSSARY





#### PART 5 - GLOSSARY

#### Our Glossary of Frequently Used Terms

- Ad Network: A company that connects websites with advertising to sell, then aggregates that inventory for advertisers to buy, usually via programmatic exchanges.
- **Banner:** An online advertising format where the ad (or banner) is made up of an image, audio, video, etc. These are positioned in advertising spots on a webpage.
- **Bid:** This is the value that an advertiser is willing to pay in an auction.
- **Campaign:** A marketing effort used by a company in order to drive a specific intention. A planned set of creatives and parameters used to advertise your product or service.
- Carrier: A carrier is an internet or mobile service provider.
- Contextual Advertising: Advertising related to the specific content of a website.
- **Conversion:** This is when a user completes an action that is predetermined (e.g a click, subscription, download, lead, sale, etc.)
- Conversion Rate: The percentage of users that performed a specific action (Conversion) in relation to the total number of visitors that landed on a website. The formula is: N° of Conversions / N° of Visits X 100 = Conversion Rate.
- **CPA:** CPA can stand for "Cost Per Action" or "cost per acquisition". It refers to something more substantial than an impression or click, such as a sale. I.e: You pay when a set action has taken place.
- CPC: "Cost Per Click", is the amount you pay for each click of one of your ads on the platform. Your cost per click is determined by several factors, including your maximum bid, your Quality Score, and the ad rank of other advertisers bidding for the same keyword. Your CPC is an important metric because those clicks, and costs, add up fast. If your CTR is too high, you won't be able to achieve a return on your advertising investment (ROI).
- **CPM:** Cost per thousand impressions or technically "Cost Per Mille", is a common calculation in online advertising. You pay a set price for a thousand impressions of your ad/ banner.
- CTR: Click-through rate (CTR) is the number of clicks per impression of an ad. The formula used to calculate CTR is N° of Clicks / N° of Impressions X 100 = CTR %
- **Dashboard:** The dashboard is the landing page when logging into a TrafficFactory account. It is from here that you are able to control your account.
- **Dayparting:** A feature that allows advertisers to determine the start and end time of their advertising campaigns increasing the likelihood of generating quality traffic during the optimal hours they want.
- **Direct Marketing:** When an advertiser has full control of their campaign and sets up all aspects without assistance.
- **Display Rate:** An option used to determine the rate of distribution between several banners / ads.
- **eCPM**: Effective Cost Per Mille (Thousand). eCPM is the calculation used to measure an ad's monetization performance. The eCPM value is used to calculate page view position for CPC bidding models. The formula for eCPM is: (Ad Spend x 1000) / Ad impressions = eCPM
- **Feature Phone:** A feature phone is a type of mobile phone that has more features than a standard cellphone, that is internet capable but is not the equivalent of a smartphone.
- **Frequency Cap:** 'Frequency capping' is the process of limiting the number of times a user is exposed to a single ad or campaign.
- **Geo-fence:** This is a geo-target option limited to a small, specific location. The targeting radius of the Geofence can be up to 50 km. [This option is only reserved to advertisers promoting local offers]
- **Impression:** sometimes called a view or an ad view, is a term that refers to the point in which an ad is viewed once by a visitor or displayed once on a web page.
- Indirect Marketing: Involves a Media Buyer or Media Buying company. The advertiser will allow full reign of their campaign to be organised and managed by the Media Buyer in exchange of a commission for the work undertaken.
- **Insertion order:** An electronically signed document representing a commitment from an advertiser for a financial credit to their account.
- IP Filter: An extra measure of security allowing restricted access from pre-selected IP addresses.
- Landing Page: a web page which serves as the entry point for a website or a particular section of a website. The webpage that a user is directed to after clicking on a creative.
- Native: Online banner that resembles the publication's editorial content but is paid by advertisers.